

Next Step Consulting
presents

Spirit of Business



At Ramada Hotel & Suites Ballina

Monthly education programs for business, corporate and government managers to inspire outstanding and sustainable business competence.

Calendar of Events

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2009

November **Goal Setting & Personal Productivity** Fri Dec 4 2009, 9am-1pm.
New Year New Life - for the top 5% who understand the power of written goals.

2010

February **Predicting Your Business Future** Tue 16 Feb 2010, 5pm-9pm.
"I think there is a world market for about five computers." IBM Chairman 1943.

March **Business Strategy Skills** Tue 2 Mar 2010, 9am-5pm.
Identify and structure your top strategy problem.

April **Business Negotiation Skills** Tue 13 Apr 2010, 9am-5pm.
Master valuable negotiations skills that few people ever get taught.

May **Managing Change Effectively** Tue 11 May 2010, 9am-1pm.
It's not what happens to you, it's learning what to do about it that makes the difference.

June **Professional Selling Skills** Tue 8 June 2010, 9am-5pm.
Turnaround customer objections and master the art of test closing.

Building World Class Teams Thur 10 June 2010, 9am-5pm.
Learn how to build trust, creative conflict, accountability, commitment and results.

July **Health & Sexuality in the Workplace** Tue 20 July 2010, 5pm-9pm.
Create a workplace that is more alive and less harmful to your health and vitality.

August **Nine Secrets of Leadership** Fri 6 August 2010, 8am-6pm.
Learn the 9 Leadership Secrets shared by GE, Disney, the FBI and the Vatican.

September **Manage Employee Performance** Tue 14 September 2010, 9am-1pm.
Learn the 5 drivers of employee performance and the role of Equity Theory.

October **Business Law Fundamentals** Tue 12 October 2010, 9am-1pm.
Get it right. The best ongoing structure for your business with Andrew McInnes.

November **Platform Speaking Skills** Tue 9th & Thu 11th Nov 2010, 5pm-9pm.
Learn dynamic platform skills and inspire any audience with confidence.

Goal Setting & Personal Productivity Fri Nov 26 2010, 9am-1pm.
New Year New Life - for the top 5% who understand the power of written goals.

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