

Spirit of Business 2012 with John Hale

Fax this Registration Form to (02) 6686 5810

STEP 1. REGISTRATION (please print)

Name: _____ Position (optional): _____ Tel: _____

Organisation: _____ E-mail: _____

STEP 2. SELECT EVENTS (please tick)

[additional registration forms at www.nextstepconsulting.com.au]

- ★★★★★ **Gold Pass Special** (expires June 2012) to all remaining Events. \$999.
'Taking a Gold Pass with John was the best investment I made this year. Brilliant.' - *Nick Lake, Nickel Energy.*
- ★★★★★ **Six Pack Special** select any Six Events. \$799.
'The Six Pack let me customize around the growth needs of my business.' - *Amelia Ahern. Power Max Computers.*
- ★★★ **Women's Selection** package including Four Events: C, D, G & I. \$549.
'John gave me the confidence I needed to grow my business.' - *Amy Comin. Dynamic Corporate Solutions.*
- A. Scenario Planning** Thur 2 Feb 2012, 9am-1pm. \$99.
Learn to move in time to succeed. Predict and leverage both global & local trends.
- B. Blue Ocean Strategies** Thur 1 Mar 2012, 9am-5pm. \$199.
Define your number one strategy problem and create a brand new value curve.
- C. Faces of the Soul** with Robert Bruce Sat 24 Mar 2012, 9.30am-5pm. \$199.
Discover how the Enneagram offers extraordinary insights into human behaviour, particularly your own.
- D. The Art of the Deal** Thur 5 Apr 2012, 9am-5pm. \$199.
Master valuable business negotiations skills that few people ever get taught.
- E. Secrets of Selling** Thur 3 May 2012, 9am-5pm. \$199.
Learn to turnaround objections & master the art of test closing. Discover secret formulas of the top salespeople.
- F. Teams that Work** Thur 7 June 2012, 9am-5pm. \$199.
Learn how to build trust, creative conflict, accountability, commitment & results. Gen-Y contracts that make money.
- G. Business Intuition and Intelligence** Thur 5 July 2012, 9am-5pm. \$199.
Develop your natural intuitive capacity and leverage it to make intelligent decisions for your business and your life.
- H. Cost Control Systems** Thur 2 Aug 2012, 9am-1pm. \$99.
Capture competitive financial & costs advantages. Understand the proper application of debt financing.
- I. Secrets of Leadership** Thur 6 Sept 2012, 8am-6pm. \$199.
Learn the Nine Leadership Secrets shared by GE, Disney, the FBI & the Vatican. Become a conscious leader.
- J. Business and the Law** with Andrew McInnes Thur 11 Oct 2012, 9am-1pm. \$99.
Get things right, learn special rules, protect yourself & find the best ongoing structure for your business.
- K. Managing Employee Performance** Thur 1 Nov 2012, 9am-1pm. \$99.
Learn the five drivers of Employee Performance & the powerful role of Equity Theory & Predictor Neurons.
- L. Goal Setting & Personal Productivity** Thur 6 Dec 2012, 9am-1pm. \$99.
Create a 2013 life & business plan that is right for you. Align your attention & energy with your goals.

PAYMENT TOTAL Chamber Members eligible for 10% Discount. \$ _____

STEP 3. MAKE PAYMENT (please tick and complete)

Option 1. Direct Transfer to BSB 732591 Acc# 583706 with **Surname** as Reference.

Option 2. Pay via Credit Card (Visa or Master Card)

Card Number: _____ Expiry: _____ / _____

Name on Card: _____ Signature: _____ Date: _____

E-mail address for Tax Receipt (if required): _____

STEP 4. FAX, POST OR E-MAIL YOUR REGISTRATION TO NEXT STEP CONSULTING.

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